# UX Analysis: A Deep Dive into Usability Heuristics



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#### Blinkit????

Blinkit (formerly Grofers) is a leading **quick commerce** platform in India that delivers groceries and daily essentials to customers in **under 10 minutes**. The platform is mobile-first, hyperlocal, and designed for speed and convenience.

- Founded: 2013 (rebranded as Blinkit in 2021)
- Acquired by Zomato in 2022
- Operates via dark stores located close to delivery zones
- Serves high-density urban areas

	Ultrafast delivery	Real-Time Order Tracking
Value proposition	Wide product assortment	Cashless Transactions
	App-based convenience.	Scheduled Deliveries

# Why UX Matters for Blinkit????

Quick commerce depends on **speed + clarity**. If users can't **find**, **understand**, **or complete** their task in seconds, they leave.

#### Good UX can:

- Improve conversion (from browsing to checkout)
- Increase **retention** (through habit loops and low effort repeat orders)
- Build trust (especially around delivery time and reliability)

UX is not just about aesthetics — it's about **reducing friction** & increasing user **efficiency**.

## Market Landscape & Competitors

#### **Market Landscape & Competitors**

The **quick commerce** space is one of the fastest-growing segments in Indian ecommerce, especially post-COVID.

#### Key competitors:

zepto	<b>Swiggy</b> Instamart	<b>b</b> b bigbasket	amazonfresh
Aggressive 10- minute delivery, youth-focused branding	Integrated with Swiggy food app; strong logistics	Traditional inventory model slower delivery but strong brand trust	Also trying to enter the rapid delivery space

#### Using UX Laws as an Evaluation Framework

To objectively assess Blinkit's UX, applying **proven cognitive & behavioral design principles** — known as **UX laws**. The UX evaluation is organized into **6 categories**:

1. Imagery & Media	Visual design, aesthetics, recognizability	
2. Messaging & Copy	Language clarity, chunking, familiarity	
3. Interactivity	User actions, feedback, task flow	
4. Performance	Speed, responsiveness, perceived effort	
5. Page Layout	Element arrangement, grouping, visual flow	
6. Information Hierarchy	Prioritization, structure, focus	



**Imagery & Media** 

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**Recommendations** 

#### **Aesthetic-Usability Effect**

Users perceive aesthetically pleasing designs as easier to use.



Blinkit uses clean visuals and vibrant banners to enhance user trust

#### **Recognition Over Recall**

Users recognize items more easily than they recall them from memory.



Blinkit's Frequently bought and Order Again carousels help users quickly find familiar items.

Categories

Print

Order Again

Home

#### Jakob's Law

Familiar imagery style from other commerce apps ensures usability



#### **Von Restorff Effect**

Items which stand out visually are more likely to be remembered

Blinkit uses 'Bestseller' and 'Premium' tags in bold colors which draw attention effectively.





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#### **Occam's Razor**

The simplest solution is often the best. In UX, this means removing unnecessary complexity to improve clarity



Blinkit uses minimal homepage text like **"9 minutes delivery"**, focusing only on the core value without extra explanation

#### Plain Language Principle

Not a law but a design principle that says that ambiguity, jargon, and overly complex language are major sources of user frustration and errors



Blinkit uses very simple and plain language, which makes easier for the user to use and navigate through the app

#### **Mental Model**

Users bring expectations from other apps or real life. Interfaces that match these mental models feel intuitive.



Blinkit mimics grocery store behavior with labels like **"Groceries," "Add to Cart,"** and **"Order Again"** sections—aligning with what users already expect

#### Violated Laws

**Tesler's Law:** To shift the complexity **away from the user** and let the **system handle it** wherever possible. Blinkit lacks onboarding prompts or microcopy for new users. As a result, users must figure out features on their own—**the system pushes complexity onto the user** instead of guiding them.



Interactivity

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Fitts's Law

The time to acquire a target is a function of the distance to and size of the target. The closer and bigger a button or element is, the faster a user can tap or click it.





Interactivity

Performance



#### **Goal Gradient Effect**

The closer users feel to completing a task, the more motivated they are to finish it.

Showing **progress** toward a goal makes people: More **engaged**, Less likely to **drop off**, More likely to **complete** the task

When cart total is ₹164 & to unlock the offer the amount is ₹299, Blinkit shows a progress message like "Add items worth ₹135 more to unlock the offer"

When cart total is less than\_\_\_\_, Blinkit shows a progress message to "Add products worth the remaining amount more to get free delivery



Violated Laws

Zeigarnik Effect: People remember and feel the urge to complete unfinished tasks.

If a user adds items to the cart but abandons the app, Blinkit does **not remind them** about their pending cart or offer incentives to return.

#### Hick's Law: The more options a user sees, the longer it takes to decide...

Violated Laws

The "Shop by Category" view and promotional carousels present **too many options at once**, which increases decision time during browsing or purchasing.



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#### **Doherty Threshold**

If your app responds within 400 milliseconds, users feel like the interaction is **instant** — no mental pause, no frustration. Go beyond that, and users start to feel delay, confusion, or irritation.



buy

**Peak-End Rule** 

People judge an experience largely by how they felt at its peak (best or worst) and at its end. It can leave a lasting impression on the user.



#### **Violation: Working Memory**

Users have to mentally juggle the item total, coupons, more item suggestions, gift related information all at once This overloads working memory, potentially causing cart abandonment

Eggs ★★★★ (32,824) 39% OFF ₹85 MRP ₹140	Sambar (Heat & Eat) ★★★☆☆(384) ₹130	Green Peas ★ ★ ★ ★ (19,201) 13% OFF ₹117 MRP ₹135		
See more like this	See more like this	See more like this		
See all products >				
Get	ake this a gift your items in a speci for just ₹30	Calaat		
Yay! You got FREE Delivery   No coupon needed ▶				
	See all coupons	,		
Bill details				
E Items total Sav	red ₹1	<del>₹165</del> <b>₹1</b> 64		
ह्ये Delivery charge		₹25 FREE		
🖺 Handling charg	e	₹2		
Grand total		₹166		
Your total saving Includes ₹25 saving	gs js through free delivery	₹26		



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#### Miller's Law

People can hold only **5–9 items** in their working memory at once. Product should avoid **showing too many elements at once** on the screen.



Blinkit don't use many items at one time on the home screen. It have 7-8 items on the home screen( profile, Search, items, navigation bar, categories, blinkit money)

#### Law of uniform connectedness

Visually connected elements are perceived as more related. Use lines or colors to connect related items.



Similar background color is used, mostly products here are used in card like container. The information for all the products follow same pattern and order

#### **Violated Law: Hicks Law**

Presenting **too many options at once**, increases decision time during browsing or purchasing.

Ad	Bestseller EDark Fantasy Bourbon ADD	Bestseller HDE SEEK ADD
400 g	111.6 g Biscuit	200 g Cookies
Karachi Bakery	Sunfeast	Hide & Seek
Fruit Bakery	Bourbon Dark	Chocolate Chip
Cookies	Fantasy Biscuit	Cookies
* * * * * 10 (3,433)	***	* * * * * * (55,359)
Ad Definition Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Official Officia		MRSKR 50 CHRSKR 50 CHRSKR
150 g Oat Cookies	100 g Cookies	105 g
Sunfeast Farmlite	Hide & Seek	Britannia 5050
Oats & Almonds	Chocolate Chip	Maska Chaska
Cookies	Cookies (100 g)	Biscuit
🚖 🚖 🚖 🌟 (2,574)	🚖 🚖 🚖 🌟 (47,291)	🚖 🚔 🚔 🍿 (20,628)

The same item may appear in multiple packs (e.g., 200g, 30g) while scrolling with no visual grouping, i.e. it is not shown with hierarchy or context on different pages.





₹35

₹29



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#### **Recommendations for the Violated laws**

#### **Hicks Law**

• Even though Blinkit provides filters and personalization, it still presents too many similar-looking products in one go, without enough visual, contextual, or interactive differentiation to reduce decision fatigue

## Zeigarnik Effect

- Add subtle reminders for abandoned carts (e.g. "You left something in your cart")
- Show persistent icons or nudges to complete checkout if the user exits mid-way.
- Use badges or bottom-sheet popups to resume incomplete flows.

## Postel's Law

- Improve the search system with typo tolerance, synonym matching, and predictive suggestions.
- Display fallback results (e.g., popular items or categories) if no direct match is found.

## **Tesler's Law**

- Streamline checkout by hiding optional info behind toggles (e.g., promo codes, delivery notes).
- Add onboarding overlays or contextual tooltips to explain features like flash sales, delivery slots, or filters.

# **Cognitive Load**

- Minimize the number of promotional banners or limit them to a carousel.
- Show one focus area at a time (e.g., offers first, then categories).
- Use clear, concise copy and reduce visual distractions.

#### Conclusion

- "Good UX isn't just about looking sleek it's about helping users finish what they started, faster and with less effort."
  - By aligning deeper with UX laws, Blinkit can enhance both usability and loyalty in a highly competitive market.

